H2020 – key success factors

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IBM Research - Ireland

- The lab officially opened in 2011
- We are 1 of 12 IBM Research labs globally
- Opened THINKLab for client collaboration in 2015
- 105 employees including world class PhD and master level scientists and engineers
- Filed 45 patents in 2017 year to date.
- Over 100 publications: top tier conference and journal papers
Current involvement for **IBM Research - Ireland** in H2020

- **GOFLEX** Coordinator
- **ENABLEvS3**
- **AllScale**
- **uniserver**
- **AUTOPILOT** Coordinator
- **TOPAs**
- **VaVeL**
- **ProACT**
Some keys to success

- Quality before Quantity.
- Take some time to chose your partners (and coordinator).
- Minimum deliverables - maximum planning.
- Read the call details carefully.
- Exploitation.
Some keys to success

• Excellence.

• Impact.

• One unified proposal.

• Do it right the first time.